

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

All - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

PROMOTION	:	701497	SALEM	SALEM	SALEM	SALEM
PERIOD	:	709-00	\$.30	100	LT	LT
			OFF	\$.30	\$.30	100
				OFF	OFF	\$.30
						OFF

ACCOUNTS	ALLOCATION:	231	194	266	202	0
	AVAILABLE :	0	0	0	0	0

0050000 AKEL WHOLESALE GRO.,	✓	4	4	4	4	
0263000 AUER & COMPANY, INC.	✓	2	2	2	2	
0774000 W. E. BROWN & CO., I	✓	23	20	26	21) ? 13XX Missing
0949310 MID-VALLEY CANDY COM						
1628000 NORMAN J. DRESSLER						
1779680 DAYS WHOLESALE						
2363700 GRAYS WHOLESALE, INC	✓	2	2	2	2	
2785800 HERKIMER WHOL. CO.,	✓	18	18	18	18	
3324000 KEYCO DISTRIBUTORS,						
3325200 KEYSTONE TOBACCO CO.	✓	2	2	2	2	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrtn DOWN Main

51845 5805

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$.30	100	LT	LT
PERIOD	: 709-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATION:	231	194	266	202
	AVAILABLE :	0	0	0	0

3328800 KEY STORES CO., INC.

3361000 KINNEY DRUGS, INC.

3471600 GORDON T. KUNTZ & SO

3758780 MCLANE NORTHEAST COR

4258000 MILLER AUTOMATIC

4426800 MOUNTAIN CANDY & CIG

4470000 MUTUAL WHOLESALE SER

4686000 NORMANS WHOL. GRO. C

4688000 NORTH COUNTRY CANDY

4693400 NORBETH CORPORATION

(156	123	188	129)
✓10	9	10	10
✓2	2	2	2
✓2	2	2	2

17XX
Missing
C. Fair

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrtn

UP

DOWN

Main

156	123	188	129
-58	-42	-74	-45
-58	-44	-74	-44
40	40	40	40

20/Per Sept/Oct - C. Fair

51845 5806

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$.30	100	LT	LT
PERIOD	: 709-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	231	194	266	202
ACCOUNTS	AVAILABLE :	0	0	0	0

4820000 P & C FOOD MARKETS,				
4927730 FAY'S DRUG COMPANY,				
5332880 JONES MCINTOSH TOBAC	✓ 10	10	10	10
5436300 RITE-AID ROME DIST.				
5703000 SCHEIDELMAN, INC.				
6305700 PHILIP H. TARBELL				
6799950 SONBYRNE SALES, INC.				
6881250 ONEIDA WHOLESALE				
7614060 KLEIN CANDY COMPANY				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51845 5807

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:20 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

PROMOTION	:	701497	SALEM	SALEM	SALEM	SALEM
PERIOD	:	709-00	\$.30	100	LT	LT
			OFF	\$.30	\$.30	100
				OFF	OFF	\$.30
						OFF

ACCOUNTS	ALLOCATION:	38	37	38	37	0
	AVAILABLE :	0	0	0	0	0

1606000	DONOHUE CANDY & TOB.	✓ 2	2	2	2
1940400	FINKLE DISTRIBUTORS,	✓ 12	12	12	12
2032900	HARRY FORTUNIS, INC				
2308000	THE GOLUB CORPORATIO				
3152880	DOWLINGS, INC.	✓ 2	2	2	2
3357100	KINGSTON CANDY & TOB	✓ 4	4	4	4
3561500	LAVIN CANDY CO., INC	✓ 2	2	2	2
4315200	MOHAWK CANDY & TOB.				
4416430	STEWART'S MARKETING				
5099770	HARRY FORTUNIS, INC	✓ 8	7	8	7

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrtn DOWN Main

51845 5808

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:23 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM	
PROMOTION	: 701497	\$.30	100	LT	LT	
PERIOD	: 709-00	OFF	\$.30	\$.30	100	
			OFF	OFF	\$.30	
					OFF	
	ALLOCATION:	38	37	38	37	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

5941180	COSTCO WHOLESALERS CL					
6118000	STANDARD-ROSENBAUM,	✓ 6	6	6	6	
6198220	WUSTEFELD CANDY CO.,					
6475100	TRADING PORT, INC.	✓ 2	2	2	2	
9671960	THE GRAND UNION COMP					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51845 5809

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:23 AM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$.30	100	LT	LT
PERIOD	: 709-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30

OFF

	ALLOCATION:	34	34	34	34	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

0000700 A-ONE AMUSEMENT CO.,

0260400 MILHEM ATTEA & BROS.

0448800 A. D. BEDELL CO.

0811200 BUFFALO TOBACCO PROD

0859400 BUTTON BROTHERS, INC

0880800 J. A. CALDERON CO.,

1249200 FRANK COLUCCI, INC.

1298500 COOK WHOL. OF MEDINA

1541800 DERIGO SALES, INC.

1800000 ELMIRA TOBACCO CO.,

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

DOWN

Main

51845 5810

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:23 AM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

PROMOTION	:	701497	SALEM	SALEM	SALEM	SALEM
PERIOD	:	709-00	\$.30	100	LT	LT
			OFF	\$.30	\$.30	100
				OFF	OFF	\$.30
						OFF

ACCOUNTS	ALLOCATION:	34	34	34	34	0
	AVAILABLE :	0	0	0	0	0

1863500 F & T DISTRIBUTING C	✓ 2	2	2	2	
3178800 R.L.JONES & SONS, IN	✓ 2	2	2	2	
3314400 JACOB KERN & SONS, I					
3366600 E. P. KIRST & SONS,	✓ (7	7	7	7)	Ⓢ
4520910 SCRIVNER OF NEW YORK					
4765200 OLEAN WHOLESALE GROC					
5314670 EMPIRE SMOKES INC.					
5521200 I. ROTHSCHILD, INC.					
5864400 SHOSHO BROTHERS, INC					
6499200 TRIPIFOODS, INC.	✓ 9	9	9	9	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrtn UP DOWN Main

51845 5811

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

08/06/97 11:24 AM

NEXT-FN :

SALES LEVEL: 1638 NASHUA NH DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 701497	\$.30	100	LT	LT
PERIOD	: 709-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	2	2	2	2	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

0238800 ASSOCIATED GROCERS O

0868700 C&S WHOLESALE GROCER

0918000 CAPITAL CANDY CO., I

2046000 SAM FRANK, INC.

2110500 J. GALANES & SONS, I

2515200 N. G. GURNSEY CO., I

2812000 HIBBERT & MCGEE, INC

3966400 MANCHESTER TOBACCO,

4627200 NEW HAMPSHIRE TOBACC

4643930 COSTCO WHOLESALE #30

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrtn

DOWN

Main

51845 5812